

CASE STUDY

STAFFING



THE CHALLENGE

Arrow Group of Companies wanted to **grow their business**. Their bank offered a line of credit with a low limit – not even enough to cover payables – let alone growth.

Lack of access to flexible capital was their most significant obstacle.

THE SOLUTION

Revolution Capital offered them a **\$5M** factoring facility – with room for growth – to pay down the existing line of credit and cover immediate payables.

The **influx of access to capital** gave Arrow the liquidity needed to **unleash their sales team**. As they continued to pick up larger accounts, Revolution was there to increase the facility limit.

THE RESULTS

Within three years, Arrow Group reached \$40M in accounts receivable! Access to immediate cashflow allowed **Arrow to confidently go after larger and more lucrative accounts.**

They are free to **focus on what they do best** – offering quality staffing services, while leaving the back-office administration and cash management to Revolution Capital.

